

S40 CLASSIC PRICING

VOLVO for life



CONTENTS

THE VOLVO S40 CLASSIC

If you're looking for a compact, premium saloon with classic styling then look no further. With leather upholstery and a generous level of equipment fitted as standard, the Volvo S40 Classic comes with a choice of petrol or diesel engines and is available in three different specification levels - plus all the safety features you would expect from Volvo. Take a look through this price list to find the Volvo S40 Classic that's right for you.

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5 CLASSIC **S40** S40 CLASSIC SPORT

The extensive standard specification includes leather upholstery, air-conditioning, remote central locking, 15" Solaris alloy wheels, electric windows, leather steering wheel and 6-speaker radiocassette/CD player.

The dynamic exterior of the S40 Classic Sport includes front and rear spoilers, gas discharge headlamps and 16" Gallactica alloy wheels whilst the interior benefits from Cyborg inlays, electronic climate control and a comprehensive information centre.

The luxurious interior of the S40 Classic is enhanced further with the addition of an electrically adjustable driver's seat, electronic climate control, information centre, cruise control and Red Wood effect inlays whilst the exterior benefits from 16" Telesto alloys, body colour bumpers and door mouldings and chrome door handles.

PETROL	Basic £	VAT £	Rec Retail Price £	On The Road Price £	On The Road Price € ⁽ⁱ⁾ Euros
S40 Classic 1.6 S	£11,348.94	£1,986.06	£13,335.00	£13,998.00	€20,059.13
S40 Classic 1.8 S	£12,200.00	£2,135.00	£14,335.00	£15,013.00	€21,513.63
DIESEL					
S40 Classic 1.9D (115 bhp) S	£13,434.04	£2,350.96	£15,785.00	£16,418.00	€23,526.99

	Basic £	VAT £
PETROL		
S40 Classic 1.8 Sport	£12,795.74	£2,239.26
S40 Classic 2.0 Sport	£13,357.45	£2,337.55
DIESEL		
S40 Classic 1.9D (115 bhp) Sport	£14,029.79	£2,455.21

PETROL	Basic £	S TAV	Rec Retail Price £	On The Road Price £	On The Road Price € ⁽ⁱ⁾ Euros
S40 Classic 1.8 SE	£12,795.74	£2,239.26	£15,035.00	£15,713.00	€22,516.73
S40 Classic 2.0 SE	£13,357.45	£2,337.55	£15,695.00	£16,373.00	€23,462.51
DIESEL					
S40 Classic 1.9D (115 bhp) SE	£14,029.79	£2,455.21	£16,485.00	£17,118.00	€24,530.09



(i) Euro prices shown are calculated using an exchange rate of 1.433 Euros to the £, as published in the Financial Times on 1st September 2003. Euro prices will be subject to the prevailing exchange rate at the time of purchase. These figures are for information purposes only.

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CHOOSE YOUR VOLVO	WHETHER YOU DESIRE PULSE-RACING PERFORMANCE OR OUTSTANDING FUEL ECONOMY, YOUR WISH IS OUR COMMAND.

THE VOLVO

Rec Retail Price £	On The Road Price £	On The Road Price € ⁽ⁱ⁾ Euros
£15,035.00	£15,713.00	€22,516.73
£15,695.00	£16,373.00	€23,462.51
£16,485.00	£17,118.00	€24,530.09

THE VOLVO S40 CLASSIC	
STANDARD EQUIPMENT RE YOU'LL BE WELL EQUIPPED FOR LIFE IN YOUR VOLVO.	

SAFETY & SECURITY	S	SPORT	SE
Dual Stage Driver and Passenger Airbags with Load Limiters on Seat Belts	•	•	•
SIPS (Side Impact Protection System)	•	•	•
SIPS Airbags	•	•	•
IC (Inflatable Curtain)	•	•	•
WHIPS (Whiplash Protection System) (Front Seats)	•	•	
ABS (Anti-lock Brakes) with EBD (Electronic Brake Distribution)	•	•	
5 Three Point Seat Belts			-
	•	•	•
Seat Belt Pre-tensioners (Front)	•	•	•
Head Restraints – All 5 Seats	•	•	•
ISOFIX Child Seat Preparation (Outer Rear Seats)	•	•	٠
Anti-theft Alarm and Immobiliser	•	•	•
Key Integrated Remote Control Central Locking including Fuel Flap with Deadlocking System	•	•	•
Ultrasonic Sensors for Anti-theft Alarm	•	•	•
Tinted Windows	•	•	•
Visible VIN Plate	•	•	
Day Running Lights	•	•	
Headlamp Levelling System		•	
			-
High Level LED Brake Light	•	•	•
Side Marker Bumper Illumination	•	•	•
Home Safe Lighting	•	•	•
INTERIOR	S	SPORT	SE
Air Conditioning with Pollen Filter	•		
ECC (Electronic Climate Control) with Multifilter		•	
Exterior Temperature Gauge		•	•
	•		
Information Centre		•	•
Cruise Control			•
Front and Rear Electric Windows	•	•	٠
Electrically Adjustable and Heated Door Mirrors	•	•	•
Passenger Vanity Mirror	•	•	
Illuminated Driver and Passenger Vanity Mirrors			•
Front and Rear Reading Lamps	•	•	•
Rear Centre Armrest with Twin Cupholders	•	•	
Twin Storage Bins in Boot	•	•	
-			-
Twin Storage Pockets on Front Seat Backs	•	•	•
Coinholder and 12v Socket	•	•	•
Electric Driver's Seat (No Memory)			•
Height Adjustable Driver and Passenger Seats	•	•	•
Forward Folding Front Passenger Seat	•	•	•
Ergonomically-designed Front Seats with Adjustable Lumbar Support	•	•	•
Asymmetric Split-folding Rear Seat (30%/70%)	•	•	
Front Centre Armrest with Sliding Cover over Tunnel Console	•	•	
Leather Steering Wheel	•	•	•
-	•	•	•
Height Adjustable Steering Column	•	•	•
Leather Gear Knob (not 1.6) and Handbrake Lever	•		
Cyborg Inlays		•	
Red Wood Effect Inlays			•
Leather-faced Upholstery	•	•	•
HU-655 RDS Single Slot CD Radio Cassette with 6 Speakers and 4 x 25W Amplifier	•	•	•
Upgraded Speaker System			•
EXTERIOR	S	SPORT	SE
15" Solaris Alloy Wheels – 195/60 VR15 Tyres	•		
16" Gallactica Alloy Wheels - 205/50 ZR16 Tyres		•	
16" Telesto Alloy Wheels – 205/50 ZR16 Tyres			•
Locking Wheel Nuts	•	•	•
125/90 Temporary Spare Wheel	•	•	•
Double Headlamps	•		•
Gas Discharge Headlamps and Headlamp Wash/Wipe		•	
		•	
Front Fog Lights	•	•	•
Speed Dependent Interval Wiper Function	•	•	•
Electric Aerial	•	•	•
Comfort Chassis	•	•	•
Colour Co-ordinated Bumpers and Door Mirrors	•	•	•
Protective Side Mouldings	•	•	•
Body Colour Protective Side Mouldings and Bumper Inlays			•
Chrome Grille Surround and Boot Release Button	•	•	
Chrome Door Handles and Boot Strip			•

			Rec Retail	Rec Retail			
SAFETY & SECURITY	Basic £	VAT £	Price £	Price € ⁽ⁱ⁾	S	SPORT	SE
Delete Passenger Airbag	-	-	-	-	nco	nco	nco
DSA (Dynamic Stability Assistance) (not 1.9D)	£306.38	£53.62	£360.00	€515.88	о	о	0
			Rec Retail	Rec Retail			
INTERIOR	Basic £	VAT £	Price £	Price € ⁽ⁱ⁾	S	SPORT	SE
Automatic Transmission (not 1.6 or 1.9D)	£936.17	£163.83	£1,100.00	€1,576.30	0	0	0
Electric Glass Tilt & Slide Sunroof	£595.74	£104.26	£700.00	€1,003.10	0	0	0
Cyborg Inlays	-	-	-	-	n/a	•	nco
Visby Woven/Leather Upholstery	-	-	-	-	nco	nco	n/a
HU-1205 Navigation System with	_		_	-			
CD Radio and UK Disc Map	£765.96	£134.04	£900.00	€1,289.70	0	0	0
Hands-free Phone System ⁽ⁱⁱ⁾	£200.00	£35.00	£235.00	€336.76	0	0	0
			Rec Retail	Rec Retail			
EXTERIOR	Basic £	VAT £	Price £	Price € ⁽ⁱ⁾	S	SPORT	SE
Metallic Paint	£425.53	£74.47	£500.00	€716.50	0	0	0
15" Vogon Alloy Wheels - 195/60 VR15 Tyres	-	-	-	-	nco	n/a	nco
15" Stellar Alloy Wheels - 195/60 VR15 Tyres	-	-	-	-	nco	n/a	nco
16" Telesto Alloy Wheels - 205/50 ZR16 Tyres	£110.64	£19.36	£130.00	€186.29	0	nco	•
16" Crater Alloy Wheels - 205/50 ZR16 Tyres	£170.21	£29.79	£200.00	€286.60	0	u (£70)	u (£70)
Gas Discharge Headlamps and Headlamp Wash/Wipe	£553.19	£96.81	£650.00	€931.45	0	•	0
Towbar – Fixed Type with 7 Pin Electrics ⁽ⁱⁱ⁾	£223.96	£39.19	£263.15	€377.09	0	0	0
Towbar – Fixed Type with 13 Pin Electrics ⁽ⁱⁱ⁾	£261.13	£45.70	£306.83	€439.69	0	0	0
Towbar – Detachable Type with 7 Pin Electrics ⁽ⁱⁱ⁾	£279.39	£48.89	£328.28	€470.43	0	0	0
Towbar – Detachable Type with 13 Pin Electrics(ii)	£336.98	£58.97	£395.95	€567.40	0	0	0
Towbar – Flange Type with 7 Pin Electrics(ii)	£243.64	£42.64	£286.28	€410.24	0	0	0
Towbar – Flange Type with 13 Pin Electrics ⁽ⁱⁱ⁾	£280.81	£49.14	£329.95	€472.82	0	0	0
Park Assist, Rear ⁽ⁱⁱ⁾	£305.81	£53.52	£359.33	€514.92	о	0	0



			Rec Retail	Rec Retail			
WINTER PACK	Basic £	¥AT £	Price £	Price € ⁽ⁱ⁾	S	SPORT	SE
Headlamp Wash/Wipe							
Heated Front Seats	£238.30	£41.70	£280.00	€401.24	0	n/a	о
Luxury Floor Mats							
Heated Front Seats	0150.01	000 50	0000.00	6000.00	,		,
Luxury Floor Mats	£170.21	£29.79	£200.00	€286.60	n/a	0	n/a

FAMILY PACK	Basic £	¥AT £	Rec Retail Price £	Rec Retail Price € ⁽ⁱ⁾	S	SPORT	SE
Power Child Locks							
Integrated Booster Cushions (x2)	£255.32	£44.68	£300.00	€429.90	о	0	о
Lateral Headrest Supports (x2)							

 \bullet = standard, o = option, n/a = not available, nco = no cost option, u (£) = upgrade.

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(ii) Indicates total fitted price post registration. At participating dealers only. To find out who is a participating dealer contact the Volvo Helpline number on 0800 400 430.

THE VOLVO CLASSIC



16" Gallactica

16" Telesto



16" Crater

ACCESSORIES	Basic £	VAT £	Rec Retail Price ଛ	Rec Retail Price € ⁽ⁱ⁾
EXTERIOR ACCESSORIES (PRICES EXCLUDE FITTING I	JNLESS SHOWN OTHERWISE	Ξ)		
Bike Rack (down tube clamp)	£51.06	£8.94	£60.00	€85.97
Bike Rack (servo lift)	£80.85	£14.15	£95.00	€136.13
Bumper Protector	£42.55	£7.45	£50.00	€71.64
Load Basket	£85.11	£14.89	£100.00	€143.31
Load Carrier	£68.09	£11.92	£80.00	€114.64
Mud Flaps (front)	£21.28	£3.72	£25.00	€35.83
Mud Flaps (rear)	£21.28	£3.72	£25.00	€35.83
Roofbox – Sport Time 50 (310 litre volume)	£187.23	£32.77	£220.00	€315.25
Roofbox – Weekender (370 litre volume)	£212.77	£37.23	£250.00	€358.26
Roofbox – Dynamic 65 (405 litre volume)	£229.79	£40.21	£270.00	€386.91
Roofbox – Sport Time 20 (450 litre volume)	£263.83	£46.17	£310.00	€444.23
Roofbox - Dynamic 85 (510 litre volume)	£297.87	£52.13	£350.00	€501.55
Ski/Snowboard Carrier with Slide Rail	£59.58	£10.42	£70.00	€100.31
Snow Chain – standard version (variety available)	£119.15	£20.85	£140.00	€200.62
INTERIOR ACCESSORIES				
Cooler/Hot Box (excludes price for power cable)	£68.09	£11.92	£80.00	€114.64
Fire Extinguisher (excludes installation kit)	£21.28	£3.72	£25.00	€35.83
First Aid Kit	£17.02	£2.98	£20.00	€28.66
Load Liner – form moulded plastic	£63.83	£11.17	£75.00	€107.48
Load Securing Net (cargo area)	£59.58	£10.43	£70.00	€100.31
Padded Neck Cushion	£17.02	£2.98	£20.00	€28.66
PC Table for Laptop Computers	£59.58	£10.43	£70.00	€100.32
Rubber Floor Mats (set of four)	£63.83	£11.17	£75.00	€107.48
CHILD SEATS				
Child Booster Cushion	£29.79	£5.21	£35.00	€50.16
Child Booster Backrest (to go with above)	£29.79	£5.21	£35.00	€50.16
Padded Upholstery – for booster seat and headrest	£51.06	£8.94	£60.00	€85.97

UPHOLSTERY





Arena (7990)

Off Black (7970)

VISBY WOVEN/LEATHER



Arena (7391)

Off Black (7371)



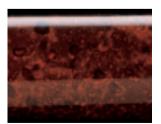
(i) The Euro prices shown in this price list are calculated using an exchange rate of 1.433 Euros to the £, the exchange rate published in the Financial Times as at 1st September 2003.

For further information and a complete list of all Volvo Accessories, just take a look at the new Accessory website at www.volvocars.co.uk/accessories

Euro prices will be subject to the prevailing exchange rate at the time of purchase. These figures are for information purposes only.

UPHOLSTERY	Code	Upholstery/Door Insert Colour	Door Panel/ Dashboard Colour	Door Insert Material	Headliner Colour
Leather-faced	7970	Off Black	Off Black	Leather	Light Grey
	7990	Arena	Oak	Leather	Arena
Visby Woven/Leather	7371	Off Black	Off Black	Woven Cloth	Light Grey
	7391	Arena	Oak	Woven Cloth	Arena

INTERIOR INLAYS





Red Wood effect

Cyborg



CHOOSE YOUR PERFECT DRIVING ENVIRONMENT FOR YOUR VOLVO.

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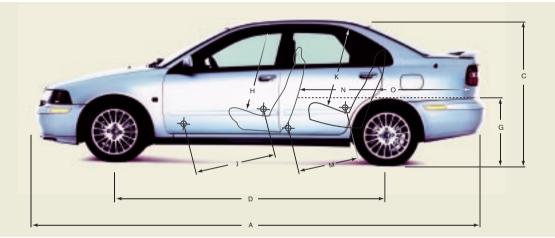




ENGINE		1.6	1.8	2.0	1.9D
Configuration		Transverse 16 valve	Transverse 16 valve	Transverse 16 valve	Transverse 16 valve
Cylinders		4	4	4	4
Engine capacity, cc		1587	1783	1948	1870
Bore & stroke, mm		81 x 77	83 x 82.4	83 x 90	80 x 93
Max. output ECE	bhp kw rpm	109 80 5800	122 90 5800	136 100 5800	115 85 4000
Max. torque ECE	Nm rpm	145 4000	170 4000	190 4000	265 1750-2500
Octane rating		95 RON unleaded (min. 91)	95 RON unleaded (min. 91)	95 RON unleaded (min. 91)	N/A diesel
Fuel system		Multipoint fuel injection	Multipoint fuel injection	Multipoint fuel injection	Multipoint direct fuel injection
Compression ratio		10.0:1	10.3:1	10.5:1	19.0:1

INSURANCE GROUPS	1.6	1.8	2.0	1.9D
Volvo S40	8	10	12	11

WEIGHTS	1.6	1.8	2.0	1.9D
Max. total weight, kg	1780	1780	1780	1780
Min. kerb weight, kg (actual kerb weight dependent on spec)	1255	1255	1255	1255
Max. payload, kg (dependent on spec)	525	525	525	525
Max. towing weight unbraked approx, kg (iv)	665	665	665	665
Max. possible towing weight braked, kg	1200	1200	1400	1400
Max. roof load, kg	100	100	100	100



PERFORMANCE		1.6	1.8	2.0	1.9D
Top speed (mph)	Man Auto	118	124 121	127 124	121
Acceleration 0-62mph (sec)	Man Auto	12.0	10.5 11.5	9.7 10.7	10.5 -

			1.6	1.8	2.0	1.9D
Urban		/100km)	26.6 (10.6)	25.7 (11.0)	24.6 (11.5)	38.2 (7.4)
		npg /100km)	-	22.6 (12.5)	22.1 (12.8)	-
Extra urban	Man m (I)	npg /100km)	47.1 (6.0)	47.1 (6.0)	46.3 (6.1)	65.7 (4.3)
	Auto m (I)	npg /100km)	-	43.5 (6.5)	42.8 (6.6)	-
Combined	Auto m	/100km)	36.7 (7.7) -	36.2 (7.8) 32.5 (8.7)	34.9 (8.1) 31.7 (8.9)	52.3 (5.4) _
CO2 g/km	Man Auto		184 -	187 208	194 213	142 -
VED Band (Vehicle Excise Duty)	Man Auto		С	D D	D D	А

E)	EXTERIOR (mm)			INTERIOR (mm)				
А	Overall length	4516	Н	Front seat max. headroom(iii)	98			
В	Overall width (exc. wing mirrors)	1716	1	Front seats width	137			
С	Unladen height	1422	J	Front seat max. legroom	105			
D	Wheelbase length	2562	К	Rear seat max. headroom(iii)	94			
Е	Front track width	1472	L	Rear seats width	137			
F	Rear track width	1474	М	Rear seat max. legroom	83			
G	Ground to boot base height	685	Ν	Load length luggage 2 seat mode	162			
			0	Load length luggage 5 seat mode	101			

BRAKES	All models	TRANSMISSION	All models
Full load stopping distance	42 (138)	Manual	5
62-0 mph, m (ft)	42 (138)	Automatic	5
Full load stopping distance 62-0 mph, secs	3.2		
Disc diameter mm, front Disc diameter mm, rear	256 Ventilated 260	PERFORMANCE	All models
		Drag co-efficient	0.31

POWER STEERING SYSTEM	All models
Rack & Pinion Turning circle, m (ft) 195-225 section tyres	15/16" 10.6 (34.8)

V

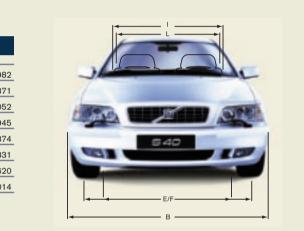
Notes

() The Urban fuel consumption figure is based on typical city driving, including starting the car from cold. The Extra Urban figure is based on typical motorway driving and cruising. The Combined figure averages the consumption across both cycles.

(ii) These results do not express or imply any guarantee of the fuel consumption of a particular car as there are inevitable differences between individual cars of the same model. Additionally driving style, traffic conditions, as well as the age and mileage and standard of maintenance will affect a car's fuel consumption. (iii) Figure quoted without sunroof.

(iv) Unbraked towing weight must not exceed 50% of kerb weight up to a maximum of 750 kg.

Some specifications may have lower CO2 emissions than those shown. Once a vehicle has been built it will be given its own specific CO2 emission figure on which Vehicle Excise Duty and company car tax, where appropriate, will be calculated. Please contact your dealer for details. A weighbridge must be used to determine specific weights. Data valid for manual transmission unless specified. NB Some of the information in this price list may not be correct due to product changes which may have occurred since it was printed. Some of the equipment described or shown may now be available only at extra cost. Before ordering, please ask your Volvo dealer for the latest information. The manufacturer reserves the right to make changes at any time, without notice, to prices, colour, materials, specifications and models. Volvo Car UK Limited, Globe Park, Marlow, Buckinghamshire, SL7 1YQ



FUEL TANK	All Models
Volume, litres (gallons)	60 (13.2)

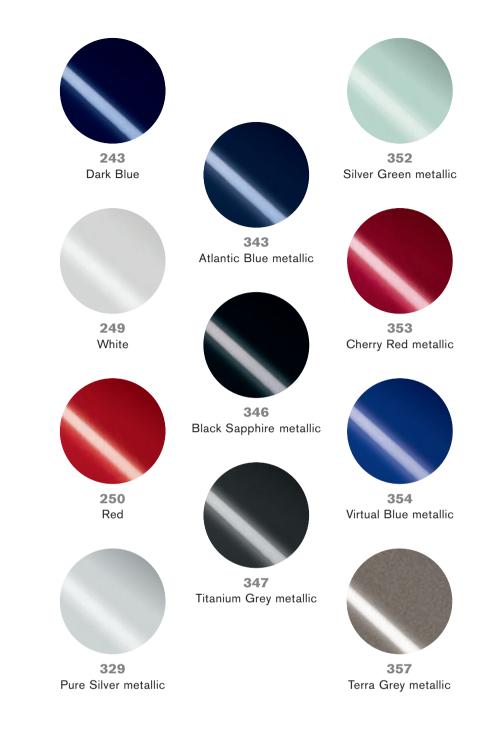
LUGGAGE COMPARTMENT	All Models	
Volume, litres (cu. ft)	415 (14.7) (SAE)	

SAE = Official measurement determined by loading luggage replicas into boot.

THE VOLVO

CLASSIC

S40





Care by Volvo is a range of tailored benefits, facilities and services to make sure you get the maximum enjoyment from your Volvo.

FINANCE

We make finance simple, clear and attractive. For private motorists, our flexible purchase schemes like Volvo Advantage make ownership affordable, with low monthly payments and low minimum deposit⁽ⁱ⁾. For business users, Volvo purchase plans, leasing and contract hire facilities offer tax efficient, versatile finance alternatives.

ASSISTANCE

Every new car comes with one year's free RAC cover. You'll enjoy full breakdown and recovery assistance, anywhere in Europe, 24 hours a day. You can even extend cover for up to two more years at preferential rates.

OWNERS INSURANCE

Statistics show Volvo drivers have fewer accidents. That means Volvo Owners insurance can offer competitive premiums with tailored protection and exclusive benefits. Operated in conjunction with The Royal and SunAlliance, one telephone call even deals with all arrangements for any claim. Contact your local Volvo Dealer or call direct on 0800 238 239 to obtain a no obligation quote⁽ⁱⁱ⁾.

WARRANTY

Every new Volvo comes with comprehensive protection. Our warranty covers the first three years or 60,000 miles, whichever comes first. There's a three year unlimited warranty on the paintwork, and a full 8 years against rust perforation. If a component fails due to a defect or material fault, your dealer will swiftly rectify the problem, free of charge.

All 'On The Road' prices quoted in this price list include Volvo standard national delivery charge, inclusive of number plates, at £480 and the VED (Vehicle Excise Duty) car tax effective from 1st March 2000. The 'On The Road' price also includes a £38 vehicle first registration fee (as set by the government), effective since 1st April 1998 (excludes Channel Islands and Isle of Man). Retail prices quoted do not include these additions.

Details

The above is just an outline of the facilities available to Volvo Owners. For full details, contact your dealer, or visit www.volvocars.co.uk.

For tax free sales, including Military, Diplomat and all other Export enquiries, contact Volvo Car UK Tourist & Diplomat Sales or Volvo Car UK British Military Sales on 01707 262388 or e-mail to vcuktds@volvocars.com or

bms@volvocars.com

(i) Subject to status. Written quotations are available from Volvo Car Finance Limited, Globe Park, Marlow, Buckinghamshire SL7 1YQ. (ii) Calls will be recorded and may be monitored.



THE VOLVO



Volvo Car UK Limited www.volvocars.co.uk

01/04/90010447/25 JANUARY 2004